



SBA 7(a) Premium Heat Maps

5-Year Visualizations View



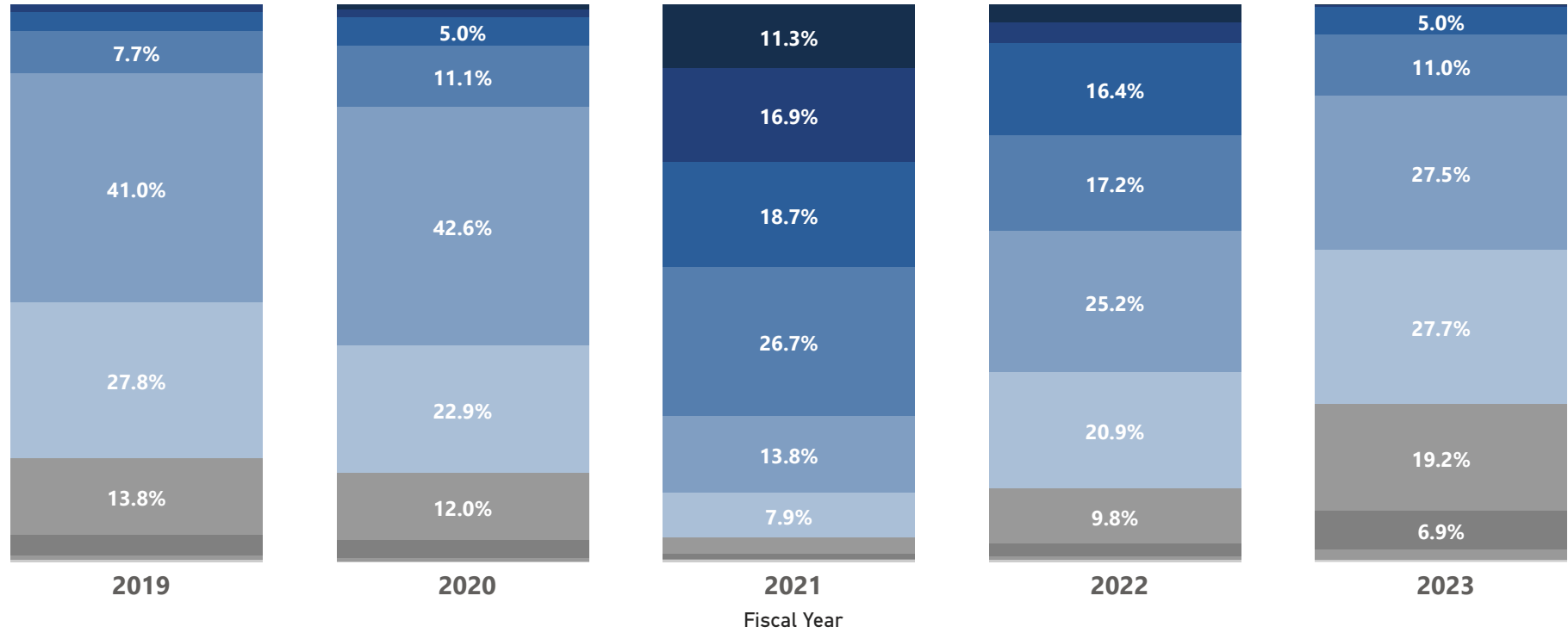
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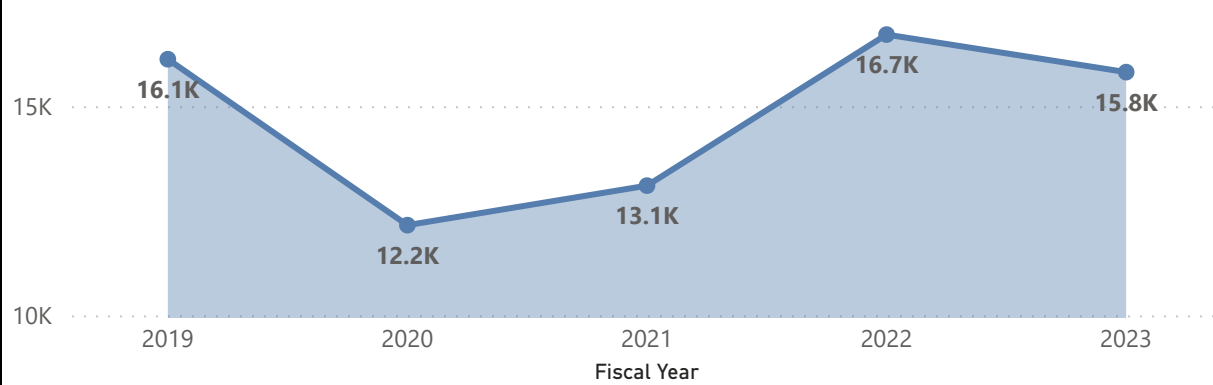
Yearly Purchaser Price Distribution by Percentage of Number of Loans (%) (FY 2019 - 2023)

Premium Px as % of Par

- Higher than 118.00
- 116.00-117.99
- 114.00-115.99
- 112.00-113.99
- 110.00-111.99
- 108.00-109.99
- 106.00-107.99
- 104.00-105.99
- 102.00-103.99
- 100.00-101.99
- Below 100.00



Number of Loans Sold by Fiscal Year



Premium Px as % of Par	2019	2020	2021	2022	2023	Total
Higher than 118.00		0.79%	11.32%	3.18%	0.05%	2.87%
116.00-117.99	1.38%	1.49%	16.95%	3.75%	0.35%	4.47%
114.00-115.99	3.30%	5.02%	18.70%	16.44%	4.98%	9.64%
112.00-113.99	7.69%	11.09%	26.74%	17.21%	10.96%	14.48%
110.00-111.99	41.02%	42.61%	13.79%	25.18%	27.54%	29.99%
108.00-109.99	27.83%	22.94%	7.92%	20.93%	27.65%	21.90%
106.00-107.99	13.76%	12.03%	3.02%	9.83%	19.17%	11.84%
104.00-105.99	3.74%	3.13%	0.90%	2.37%	6.94%	3.51%
102.00-103.99	0.81%	0.67%	0.21%	0.63%	1.81%	0.86%
100.00-101.99	0.46%	0.24%	0.45%	0.48%	0.32%	0.40%
Below 100.00	0.01%				0.21%	0.05%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

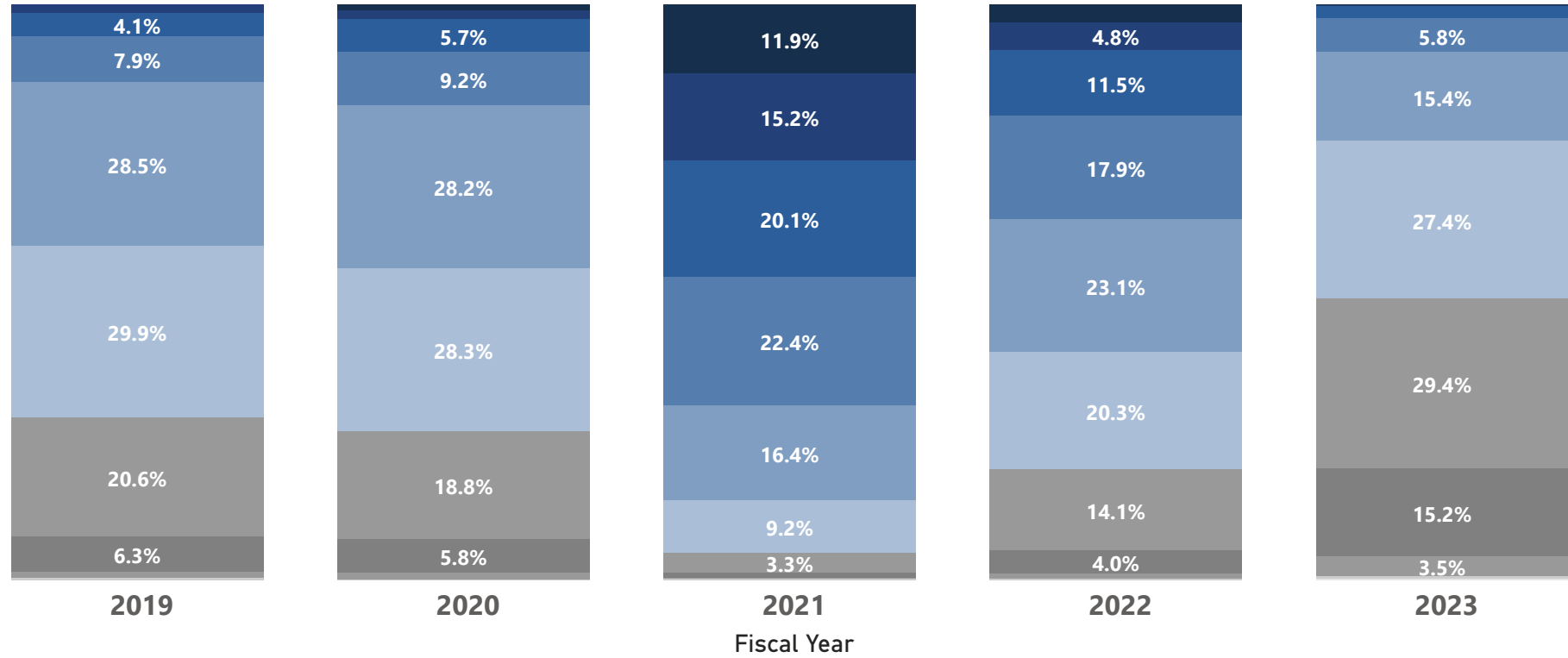
Lowest % Highest %



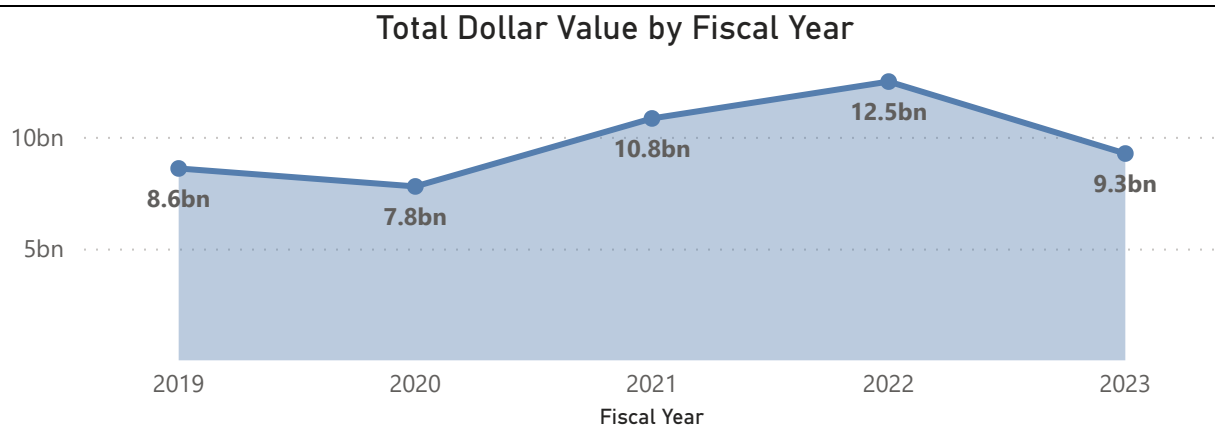
Yearly Purchaser Price Distribution by Percentage of Total Dollar Value (%) (FY 2019 - 2023)

Premium Px as % of Par

- Higher than 118.00
- 116.00-117.99
- 114.00-115.99
- 112.00-113.99
- 110.00-111.99
- 108.00-109.99
- 106.00-107.99
- 104.00-105.99
- 102.00-103.99
- 100.00-101.99
- Below 100.00



Please refer to table for % figures not listed.



Premium Px as % of Par	2019	2020	2021	2022	2023	Total
Higher than 118.00		0.96%	11.91%	3.03%	0.02%	3.56%
116.00-117.99	1.39%	1.65%	15.16%	4.80%	0.18%	5.12%
114.00-115.99	4.12%	5.66%	20.15%	11.50%	2.18%	9.43%
112.00-113.99	7.85%	9.24%	22.40%	17.86%	5.84%	13.46%
110.00-111.99	28.49%	28.20%	16.36%	23.10%	15.40%	21.91%
108.00-109.99	29.86%	28.30%	9.23%	20.32%	27.41%	22.15%
106.00-107.99	20.56%	18.79%	3.34%	14.13%	29.44%	16.51%
104.00-105.99	6.27%	5.78%	1.02%	3.98%	15.25%	6.14%
102.00-103.99	0.96%	1.20%	0.13%	0.93%	3.48%	1.28%
100.00-101.99	0.49%	0.24%	0.30%	0.36%	0.40%	0.36%
Below 100.00	0.01%				0.39%	0.08%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

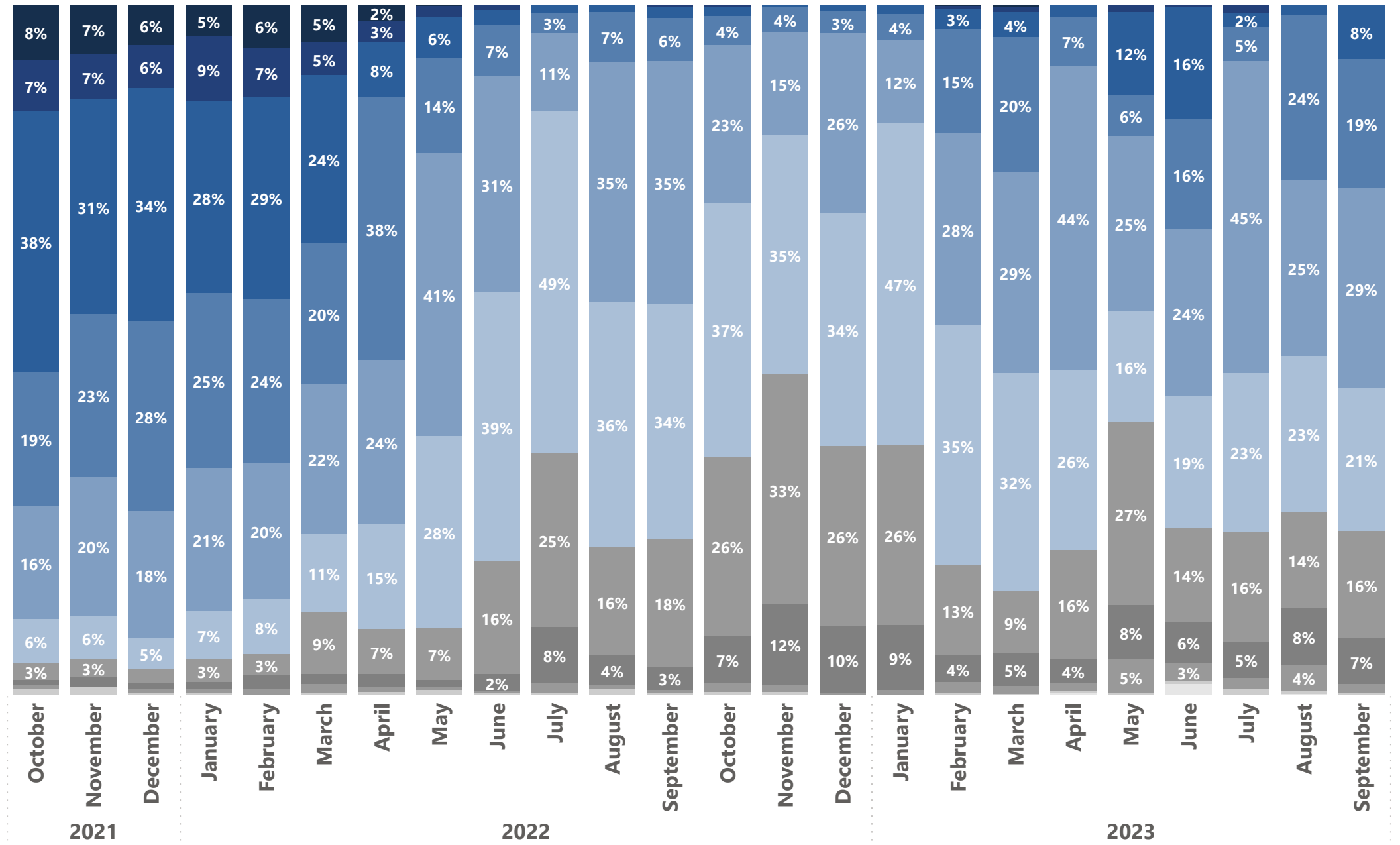
Lowest % Highest %



Monthly Purchaser Price Distribution by Percentage of Number of Loans (%) (FY 2022 - 2023)

Premium Px as % of Par

- Higher than 118.00
- 116.00-117.99
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- 106.00-107.99
- 104.00-105.99
- 102.00-103.99
- 100.00-101.99
- Below 100.00



Please refer to table for % figures not listed on the bar graph:

Lowest %  Highest %

Monthly Purchaser Price Distribution by Percentage of Number of Loans (%) (FY 2022 - 2023)

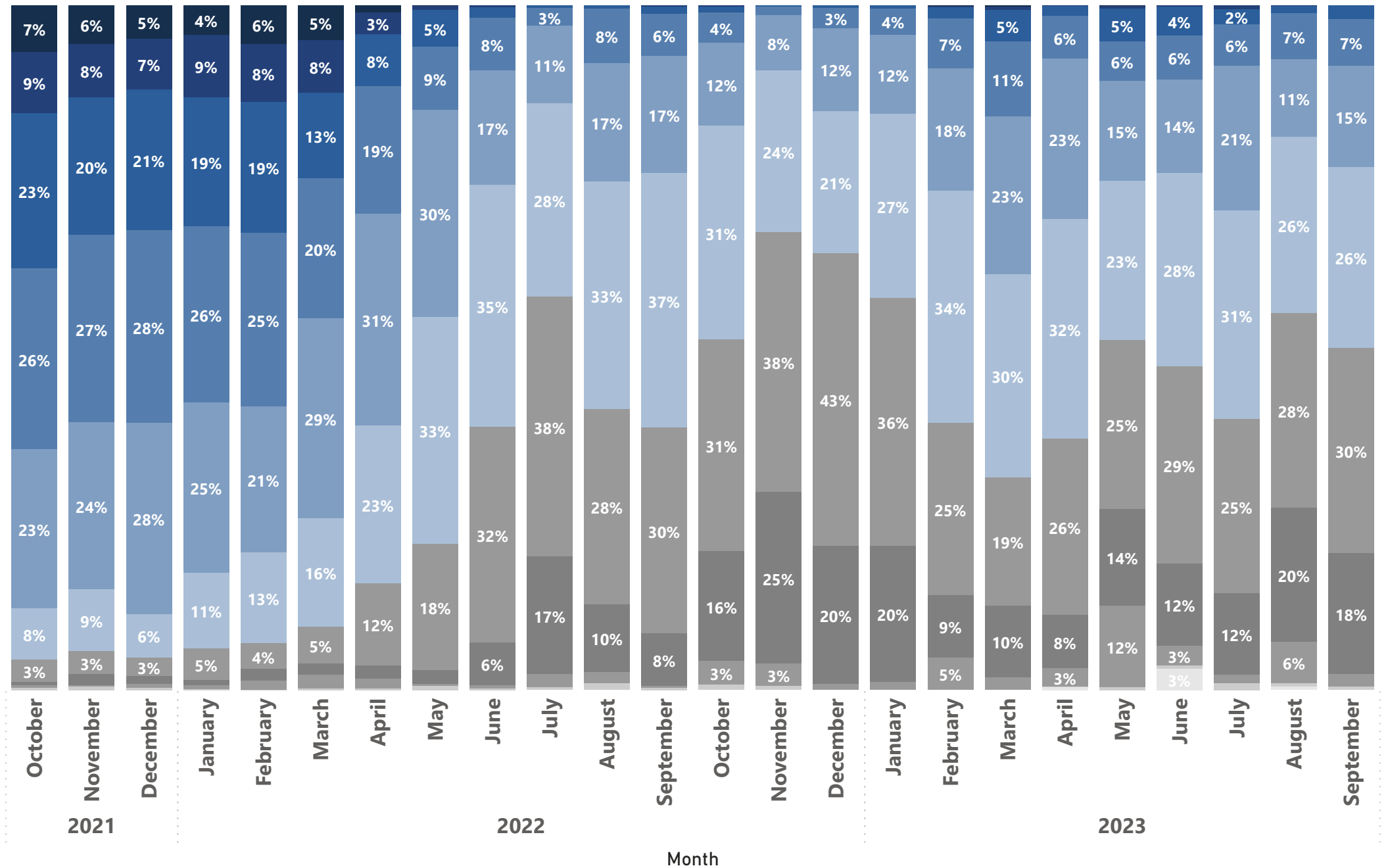
Year	Below 100.00	100.00-101.99	102.00-103.99	104.00-105.99	106.00-107.99	108.00-109.99	110.00-111.99	112.00-113.99	114.00-115.99	116.00-117.99	Higher than 118.00	Total
2021	0.74%	0.33%	1.00%	2.39%	5.57%	18.39%	23.84%	34.14%	6.73%	6.86%	100.00%	
October	0.94%	0.43%	0.77%	2.56%	6.30%	16.44%	19.42%	37.73%	7.50%	7.92%	100.00%	
November	1.08%	0.08%	1.41%	2.65%	6.20%	20.26%	23.49%	31.10%	6.62%	7.11%	100.00%	
December	0.33%	0.46%	0.86%	2.05%	4.50%	18.41%	27.55%	33.77%	6.23%	5.83%	100.00%	
2022	0.37%	0.74%	4.32%	15.84%	27.78%	26.01%	12.48%	8.67%	2.20%	1.58%	100.00%	
January	0.40%	0.49%	0.99%	3.26%	7.02%	20.77%	25.32%	27.70%	9.50%	4.55%	100.00%	
February	0.07%	0.80%	1.96%	3.04%	8.04%	19.78%	23.70%	29.28%	7.17%	6.16%	100.00%	
March	0.30%	1.26%	1.51%	8.95%	11.32%	21.78%	20.37%	24.30%	4.78%	5.43%	100.00%	
April	0.47%	0.75%	1.78%	6.57%	15.20%	23.73%	38.09%	7.97%	3.19%	2.25%	100.00%	
May	0.77%	0.31%	1.08%	7.48%	27.85%	41.05%	13.73%	5.86%	1.70%	0.15%	100.00%	
June	0.25%	0.32%	2.42%	16.49%	38.83%	31.38%	7.45%	2.10%	0.76%		100.00%	
July	0.26%	1.46%	8.15%	25.21%	49.49%	11.32%	3.00%	1.11%			100.00%	
August	0.76%	0.76%	4.15%	15.71%	35.64%	34.67%	7.34%	0.97%			100.00%	
September	0.37%	0.37%	3.37%	18.45%	34.21%	35.06%	6.27%	1.58%	0.32%		100.00%	
October	0.44%	1.31%	6.74%	26.09%	36.69%	22.85%	4.20%	1.31%	0.35%		100.00%	
November	0.45%	1.09%	11.56%	33.30%	34.76%	14.92%	3.64%	0.27%			100.00%	
December	0.06%	0.24%	9.64%	26.07%	33.87%	26.01%	3.15%	0.95%			100.00%	
2023	0.29%	0.34%	2.15%	6.15%	16.23%	25.25%	29.38%	13.38%	6.34%	0.43%	0.07%	100.00%
January		0.12%	0.58%	9.44%	26.11%	46.62%	12.00%	3.85%	1.28%			100.00%
February		0.23%	1.62%	3.94%	12.96%	34.84%	27.78%	15.16%	2.89%	0.46%	0.12%	100.00%
March		0.12%	1.21%	4.68%	9.08%	31.56%	29.08%	19.60%	3.64%	0.69%	0.35%	100.00%
April	0.37%	0.19%	1.11%	3.61%	15.73%	25.99%	44.22%	7.03%	1.67%	0.09%		100.00%
May		0.20%	4.99%	7.81%	26.57%	16.08%	25.39%	5.97%	11.94%	0.98%	0.07%	100.00%
June	1.63%	0.41%	2.62%	5.99%	13.61%	19.02%	24.26%	15.88%	16.35%	0.23%		100.00%
July		0.91%	1.52%	5.33%	15.91%	22.98%	45.21%	4.87%	2.21%	1.07%		100.00%
August	0.17%	0.51%	3.66%	8.26%	13.97%	22.57%	25.47%	23.85%	1.45%	0.09%		100.00%
September		0.31%	1.23%	6.63%	15.64%	20.61%	29.02%	18.71%	7.85%			100.00%
	0.10%	0.40%	1.21%	4.59%	14.37%	24.20%	26.33%	14.17%	10.87%	2.09%	1.66%	100.00%



Monthly Purchaser Price Distribution by Percentage of Total Dollar Value (%) (FY 2022 - 2023)

Premium Px as % of Par

- Higher than 118.00
- 116.00-117.99
- 114.00-115.99
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- 104.00-105.99
- 102.00-103.99
- 100.00-101.99
- Below 100.00



Please refer to table for % figures not listed on the bar graph:

Lowest %  Highest %

Monthly Purchaser Price Distribution by Percentage of Total Dollar Value (%) (FY 2022 - 2023)

Year	Below 100.00	100.00-101.99	102.00-103.99	104.00-105.99	106.00-107.99	108.00-109.99	110.00-111.99	112.00-113.99	114.00-115.99	116.00-117.99	Higher than 118.00	Total
2021	0.39%	0.43%	1.10%	3.08%	7.60%	25.26%	27.35%	21.05%	8.05%	5.68%	100.00%	
October	0.35%	0.39%	0.48%	3.25%	7.51%	23.21%	26.40%	22.67%	9.00%	6.75%	100.00%	
November	0.53%	0.23%	1.61%	3.34%	9.02%	24.38%	27.37%	20.07%	7.87%	5.60%	100.00%	
December	0.30%	0.64%	1.17%	2.69%	6.35%	27.86%	28.17%	20.58%	7.40%	4.84%	100.00%	
2022	0.37%	1.37%	8.33%	22.59%	25.22%	19.86%	11.73%	6.18%	2.77%	1.56%	100.00%	
January	0.12%	0.64%	0.73%	4.63%	11.05%	24.85%	25.73%	18.85%	9.14%	4.26%	100.00%	
February	0.04%	1.37%	1.71%	3.75%	13.25%	21.30%	25.37%	19.12%	8.46%	5.63%	100.00%	
March	0.24%	2.02%	1.64%	5.41%	15.79%	29.16%	20.50%	12.51%	7.72%	5.00%	100.00%	
April	0.29%	1.39%	1.94%	12.01%	22.99%	30.95%	18.62%	7.59%	3.20%	1.01%	100.00%	
May	0.61%	0.28%	2.08%	18.44%	33.14%	30.21%	9.22%	5.31%	0.66%	0.05%	100.00%	
June	0.21%	0.57%	6.16%	31.57%	35.25%	16.71%	7.76%	1.55%	0.22%		100.00%	
July	0.47%	1.88%	17.15%	38.00%	28.21%	11.32%	2.62%	0.36%			100.00%	
August	1.03%	1.64%	9.93%	28.46%	33.23%	17.34%	7.91%	0.48%			100.00%	
September	0.30%	0.34%	7.65%	30.07%	37.17%	17.08%	6.14%	1.15%	0.11%		100.00%	
October	0.85%	3.42%	16.02%	30.94%	31.21%	12.08%	4.47%	0.90%	0.11%		100.00%	
November	0.64%	3.26%	25.03%	38.00%	23.59%	8.11%	1.26%	0.11%			100.00%	
December	0.09%	0.79%	20.23%	42.73%	20.78%	12.10%	2.90%	0.38%			100.00%	
2023	0.53%	0.38%	3.89%	13.47%	26.52%	28.36%	16.94%	6.87%	2.77%	0.23%	0.03%	100.00%
January	0.07%	1.19%	19.82%	36.23%	26.86%	11.58%	3.84%	0.41%			100.00%	
February	0.08%	4.65%	9.19%	25.10%	33.91%	17.89%	7.30%	1.65%	0.19%	0.04%	100.00%	
March	0.08%	1.85%	10.41%	18.74%	29.71%	23.00%	10.97%	4.58%	0.50%	0.17%	100.00%	
April	0.43%	0.16%	2.61%	7.82%	25.75%	32.09%	23.36%	6.23%	1.50%	0.05%	100.00%	
May	0.40%	11.97%	14.15%	24.60%	23.31%	14.55%	5.76%	4.78%	0.45%	0.03%	100.00%	
June	3.11%	0.48%	2.87%	12.07%	28.76%	28.32%	13.64%	6.35%	4.26%	0.15%	100.00%	
July	0.98%	1.31%	11.89%	25.40%	30.50%	21.12%	6.07%	2.19%	0.54%		100.00%	
August	0.55%	0.47%	6.06%	19.56%	28.41%	25.77%	11.35%	6.65%	1.14%	0.02%	100.00%	
September	0.56%	1.77%	17.72%	29.96%	26.39%	14.82%	6.79%	2.00%			100.00%	
	0.17%	0.38%	2.02%	8.78%	20.65%	23.34%	19.82%	12.74%	7.53%	2.83%	1.75%	100.00%



NAICS Sector Distribution by Number of Loans (FY 2019 - 2023)

NAICS Sector	2019	2020	2021	2022	2023	Average
Accommodation and Food Services	22.91%	21.87%	20.15%	20.01%	16.70%	20.88%
Health Care and Social Assistance	10.24%	10.85%	12.32%	11.15%	9.49%	10.99%
Other Services (except Public Administration)	12.06%	11.80%	10.05%	10.46%	9.41%	10.95%
Professional, Scientific, and Technical Services	9.14%	8.96%	9.42%	9.41%	10.36%	9.32%
Construction	8.44%	8.38%	9.10%	8.40%	9.63%	8.64%
Manufacturing	6.80%	7.05%	7.16%	6.19%	5.53%	6.67%
Administrative and Support and Waste Management and Remediation Services	5.99%	6.36%	6.27%	6.15%	5.50%	6.13%
Arts, Entertainment, and Recreation	5.43%	5.72%	3.82%	3.71%	3.82%	4.56%
Transportation and Warehousing	4.49%	3.98%	4.61%	4.36%	4.61%	4.39%
Wholesale Trade	4.24%	4.08%	4.50%	4.24%	4.34%	4.27%
Retail Trade	1.91%	1.93%	2.52%	6.18%	12.23%	3.96%
Real Estate and Rental and Leasing	2.61%	2.78%	3.43%	3.31%	2.93%	3.03%
Finance and Insurance	2.01%	2.58%	2.86%	2.67%	2.28%	2.50%
Educational Services	2.02%	2.07%	1.48%	1.72%	1.55%	1.80%
Agriculture, Forestry, Fishing and Hunting	0.72%	0.83%	1.35%	0.96%	0.60%	0.93%
Information	0.60%	0.43%	0.49%	0.68%	0.87%	0.59%
Mining, Quarrying, and Oil and Gas Extraction	0.25%	0.12%	0.16%	0.17%	0.03%	0.17%
Utilities	0.05%	0.12%	0.23%	0.12%	0.14%	0.12%
Management of Companies and Enterprises	0.09%	0.05%	0.06%	0.10%		0.07%
Public Administration	0.02%	0.04%	0.03%	0.03%		0.02%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%



Lowest %  Highest %

NAICS Sector Distribution by Total Dollar Value (FY 2019 - 2023)

NAICS Sector	2019	2020	2021	2022	2023	Average
Accommodation and Food Services	30.71%	28.14%	27.32%	28.43%	22.93%	28.22%
Health Care and Social Assistance	10.49%	11.05%	12.12%	10.24%	10.13%	10.91%
Other Services (except Public Administration)	10.68%	10.87%	8.96%	9.09%	7.84%	9.62%
Manufacturing	8.37%	8.30%	8.21%	7.46%	7.31%	7.97%
Construction	6.33%	6.49%	7.97%	7.18%	8.29%	7.15%
Professional, Scientific, and Technical Services	6.26%	6.63%	6.77%	6.55%	6.56%	6.57%
Wholesale Trade	4.77%	5.18%	5.27%	5.62%	4.80%	5.24%
Retail Trade	1.87%	1.99%	2.98%	6.70%	13.38%	4.33%
Transportation and Warehousing	3.75%	4.09%	4.56%	3.63%	3.87%	3.99%
Administrative and Support and Waste Management and Remediation Services	3.63%	4.14%	3.52%	4.02%	4.23%	3.85%
Arts, Entertainment, and Recreation	5.49%	4.53%	3.31%	2.70%	3.51%	3.78%
Real Estate and Rental and Leasing	2.62%	3.15%	3.39%	3.01%	3.21%	3.07%
Finance and Insurance	1.31%	1.83%	2.20%	1.97%	1.65%	1.86%
Educational Services	1.34%	1.53%	1.17%	1.27%	1.14%	1.30%
Agriculture, Forestry, Fishing and Hunting	1.21%	1.29%	1.36%	1.03%	0.34%	1.16%
Information	0.42%	0.28%	0.38%	0.46%	0.70%	0.41%
Mining, Quarrying, and Oil and Gas Extraction	0.58%	0.32%	0.28%	0.36%	0.01%	0.35%
Management of Companies and Enterprises	0.12%	0.07%	0.07%	0.20%		0.11%
Utilities	0.04%	0.10%	0.14%	0.09%	0.09%	0.10%
Public Administration	0.02%	0.02%	0.03%	0.01%		0.02%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%



Lowest %  Highest %